



12TH WORLD CONGRESS OF WORLD INSTITUTE OF PAIN

October 28-30, 2023 / Antalya, Turkey
FIPP and CIPS Exam, October 31, 2023



**SPONSOR AND EXHIBITOR
PROSPECTUS**

WIP 2023



WELCOME LETTER



Dear Colleagues,

The World Institute of Pain (WIP) was established in 1993 as a worldwide organization promoting interventional pain by bringing together the most recognized experts in pain medicine. The organization aims to facilitate consensus building through the education, training, and certification of physicians, thereby championing the judicious, safe, and efficacious performance of interventional pain techniques.

WIP organizes annual or biannual congresses since 1998, with the last one being organized in Budapest from August 24 to 27, 2022. WIP also hosts advanced pain conferences and hands-on cadaver workshops, with emphasis on interventional techniques, in Miami, Taipei, Budapest, and Istanbul.

The Fellow of Interventional Pain Practice® (FIPP®) certification examination was established in 2001; since then, a total of around 1,400 physicians have been FIPP® certified, representing 64 countries. The Certified Interventional Pain Sonologist (CIPS) certification examination was established in 2010; a total of 193 physicians representing 31 countries have received CIPS certification to date.

Our official journal, Pain Practice, has been published since 2001, and features multidisciplinary articles on pain and analgesia that provide up-to-date research, evaluation methods, and techniques for pain management. WIP has a network comprised of sections based on regions or countries with the strongest concentration of FIPP Members. WIP has 27 sections, and each section has an elected chair who serves on the WIP council and votes on future officers via an election system.

WIP has also established registered sections since 2018 and the first registered section is Turkey, followed by the Taiwan section.

Within the networking system, WIP has the EPP “Excellence in Pain Practice” Award & Recognition Program for Pain Centers. Established in 2010, EPP currently has centers of excellence in Africa (1), Asia (5), Australia (1), Europe (8), North America (9), and South America (6) to train and educate future generations.

Dear Colleagues

The 12th World Congress of the World Institute of Pain will be organized in Antalya, Turkey, between October 28 and 30, 2023, during the 100th Anniversary of the Declaration of the Modern Turkish Republic, and 22 years after hosting the 2nd World Congress of WIP in 2001 in Istanbul, Turkey.

Antalya is one of the most famous cities in the Mediterranean Region, a city where three out of four seasons are spring. Antalya welcomes more than 25 million passengers every year, with flight connections to hundreds of international cities. A city with a history that dates back more than 5000 years, Antalya has been home to many civilizations, from the Ancient Greek to the Roman Empire and then the Ottomans. Today, Antalya is a city where you can enjoy history, sea, and sun at the same time.

It is a great pleasure and honor for us to invite you all to the 12th World Congress of the World Institute of Pain in Antalya, Turkey, between October 28 and 30, 2023.

Serdar Erdine, MD, FIPP
Congress Chairman
WIP Founder and Past President

Peter Staats, MD, MBA, FIPP
WIP President

Dominic Hegarty, BSc, BMedSc, MSc
(Pain Management), PhD, FCARSCI, FPPMCAI, FIPP
WIP President-Elect



CONGRESS & CONTACT DETAILS



WEBSITE

www.wip2023.org

DATES

October 28-30, 2023

VENUE

Susesi Hotel and Convention Center

CONGRESS ORGANIZING SECRETARIAT, PCO



Office: Kenes M+

General Inquiries

For your general queries;
Mr. Veysel Guzel
E-mail: vguzel@kenes.com

Exhibition & Sponsorship

For your queries about sponsorship & exhibition opportunities and application process;
Mr. Muzaffer Komek
E-mail: mkomek@kenes.com

Registration & Accommodation

For your queries and requirements about registration and accommodation;
Ms. Ilayda Damar
E-mail: idamar@kenes.com
Ms. Pinar Eresici
E-mail: peresici@kenes.com

Scientific Coordinator

For your queries about scientific program;
Mr. Emre Kose
E-mail: ekose@kenes.com





ABOUT WIP

MISSION STATEMENT

WIP's mission is to bring together the most recognized experts in the field of pain medicine throughout the world for the advancement and standardization of interventional pain practice and the achievement of improved standards of care for pain patients.

WIP fulfills its mission through sponsorship and endorsement of educational and training programs for pain physicians. These programs are aimed at facilitating the development of practice guidelines and standards of examining and assessing competency in physicians who specialize in interventional pain practice.

The World Institute of Pain was founded in 1993 as a worldwide organization that aims to promote the best practice of pain medicine for the 21st century. The majority of acute, chronic, and cancer patients are inadequately represented in the world. The population of chronic pain and cancer pain patients is expected to double by the year 2030, and the older population is expected to live longer. Specialized and focused care of pain patients is essential if adequate and continued care is to provide comfort and functional improvement in their daily living. Pain medicine specialists can provide this care.

Through educational initiatives, including WIP World Congresses, regional symposia, and practical workshops on interventional pain practice, WIP helps promote consensus building among experts on the effectiveness of existing techniques and avenues for advancement of therapeutic performances.

GOALS

- To educate and train personnel of member pain centers by including local hands-on training, international seminars, and exchange of clinicians. Update pain centers with state-of-the-art pain information, including a newsletter, scientific seminars, interlined telecommunications, and publication of a journal and books.
- Develop common protocols for efficacy and outcome studies.
- Communicate administrative and patient-related matters on a regular basis by way of newsletter, telephone hook-up, world directory of pain centers by region, and video conferencing (including patient consultation).
- Categorize and credential pain centers by mail correspondence, local information, and the industry's medical representatives.
- Develop examination process for pain centers in testing trainees, and provide know-how in the examination process.
- Encourage interested industries to provide information on pain medicine in each region of the world; to bring together local pain physicians and industry for education in new technology and training; and to formulate a fellowship-training program.





ABOUT WIP TURKISH REGISTERED SECTION

WIP Registered Turkish Section (Affiliated to WIP)

World Institute of Pain has 30 Sections from all over the world. The World Institute of Pain® (WIP) in 2007 established an international framework of WIP Sections that encourages the promotion and development of WIP's membership network, WIP-endorsed activities, and liaisons with individuals or groups with similar interests in fields related to best practice of pain management.

Through these International Sections and other international networks of pain physicians, WIP can more fully realize and enhance the exchange of scientific and clinical management practices in a manner that encourages international goodwill, as well as social and cultural impact. WIP encourages the establishment of regional sections when such sections would promote the objectives of WIP.

WIP recognizes the value of formal liaisons with other scientific and professional organizations whose purposes are consistent with the mission and aims of WIP.

On January 14, 2017, the Executive Board of the World Institute of Pain® (WIP) agreed to support requests by official Sections of WIP to register their Sections in their countries when doing so would better empower FIPP® (Fellow of Interventional Pain Practice®) Members of WIP to organize educational activities in accordance with the non-profit mission and aims of WIP.

On June 26, 2018, the WIP Affiliated Registered Section of Turkey was approved by the Turkish Ministry of Interior to improve the organization of WIP activities as well as to promote FIPP® not only within the country but also in the broader region, bringing together our colleagues from the Middle East, Mediterranean, Middle Asia, and Caucasus.

On the October 21, 2022, the General Assembly of the WIP Turkish Registered Section was held and the following Officers were elected;

- Serdar Erdine, MD, FIPP, Chair
- Ibrahim Asik, MD, FIPP, Co-Chair
- Alp Yentur, MD, FIPP
- Mert Akbas, MD, FIPP
- Burak Erken MD, FIPP





ABOUT WIP TURKISH REGISTERED SECTION

Until now, the Turkish Registered Section has organized four Interventional Pain Istanbul Symposia and cadaver workshops in CASE laboratories of Acibadem University in Istanbul, Turkey.

- 1st Interventional Pain Istanbul was held between October 19-21, 2018, with 48 participants from 15 countries.
- 2nd Interventional Pain Istanbul was held between October 25-27, 2019, with 109 participants from 45 countries.
- 3rd Interventional Pain Istanbul, Virtual Symposium and Cadaver workshop was held with 175 participants from 35 countries.
- 4th Interventional Pain Istanbul was held between October 22-23, 2021.
- 5th Interventional Pain Istanbul Congress and Hands on Cadaver Workshop was held between October 21-23, 2022, with 203 participants from 37 countries.

The 1st FIPP and CIPS examination of the World Institute of Pain was held on the October 27, 2019, with 38 colleagues taking the examination.

Between 2018-2019, the WIP Turkish Section has organized four regional meetings and cadaver workshops within Turkey in several cities. During the COVID-19 global pandemic it was not possible to organize in-person meetings, thus the WIP Turkish Section decided to organize virtual symposium series. The 1st Virtual Pain Symposium was organized on May 30, 2020, with a total of 447 participants from 60 countries.

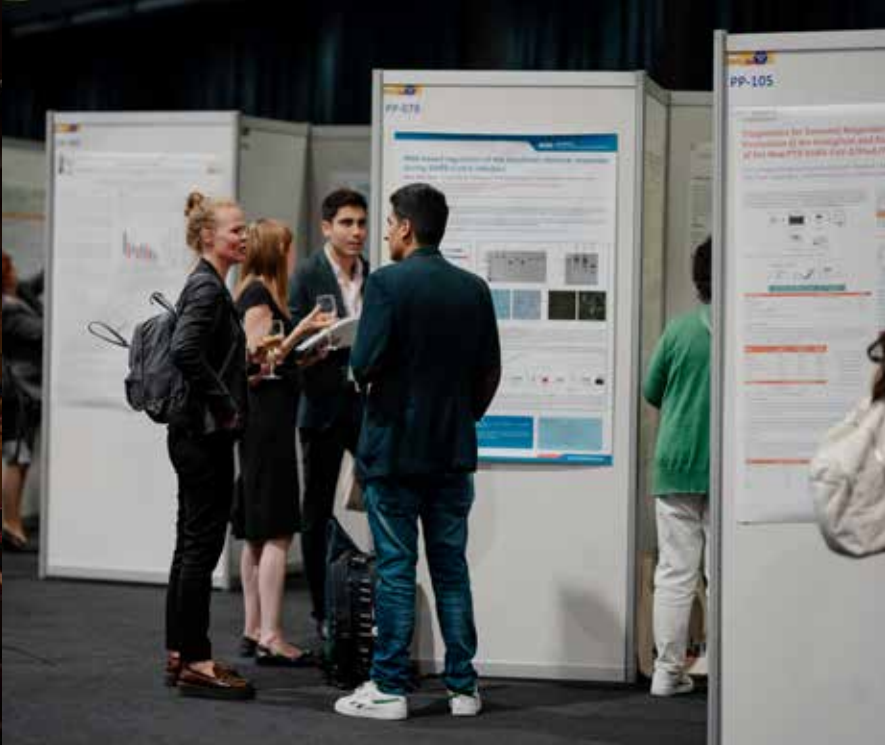
On July 4, 2020, the WIP Turkish Section organized the 2nd Virtual Symposium for Turkish Colleagues with 150 participants.

The 12th World Congress of World Institute of Pain will be held in Antalya, Turkey in 2023, during the 100th anniversary of the declaration of the Republic of Turkey.

We are looking forward to welcoming you in Turkey.

Until then stay safe,







ORGANIZING COMMITTEE

WIP PRESIDENT (2023-2025)

Dominic Hegarty - MD, FIPP (Ireland)

CONGRESS CHAIRMAN

Serdar Erdine - Turkey - MD, FIPP, Founder and Past President (Turkey)

CO-CHAIRS

Gabor Racz - MD, DABIPP, FIPP, Founder and Past President (USA)

Ricardo Ruiz-Lopez - MD, FIPP, Founder and Past President (Spain)

Peter Staats - MD, MBA, FIPP, President (USA)

Ibrahim Asik - MD, FIPP (Turkey)

MEMBERS

Miles Day - MD, FIPP, Honorary Treasurer (USA)

Jan Van Zundert - MD, FIPP (Belgium)

Kris Vissers - MD, PhD, FIPP (The Netherlands)

Monique Steegers - MD, FIPP (The Netherlands)

Annan El Kaisy - MD, FIPP, Chair, Board of Sections (UK)

Christopher Gilligan - MD, MBA, FIPP, Editor-In-Chief (Incoming), Pain Practice (USA)

Yu-Chuan (Grace) Tsai - MD, FIPP (Taiwan)

Sang Chul Lee - MD, PhD, FIPP (South Korea)

Ricardo Plancarte - MD, FIPP (Latin America)

Fabricio Assis - MD, FIPP, CIPS (Brazil)

Juan Carlos Flores - MD, FIPP (Argentina)

Nicholas Chua - MD, FIPP (Singapore)

SCIENTIFIC COMMITTEE

Chair: Marshall Devor – MD, PhD (Israel)

Members: Lee Dellon, USA

Jordi Serra, UK

Sean Mackey, USA

Peter Staats, USA

Ricardo Ruiz-Lopez, Spain

Miles Day, USA

Dominic Hegarty, Ireland

Serdar Erdine, Turkey

LOCAL ORGANIZING COMMITTEE

Chair: Mert Akbas

Members: Alp Yentur

Can Eyigor

Meltem Uyar

Pakize Kirdemir

Gozde Dagistan

Derya Guner

Hayri Ozbek

Fatma Saricaoglu



GENERAL INFORMATION

ABOUT ANTALYA

The Antalya Region, offering all the mysticism of the past in our day, is now called the "Turkish Riviera" due to its archaeological and natural beauties. Antalya is the place where sea, sun, history, and nature constitute a perfect harmony, and which also includes the most beautiful and clearest coast along the Mediterranean. The city still preserves its importance as a center throughout history in the south coast of the country, in addition to its wonderful natural beauties. The mythological city which housed the Gods and Goddesses now exhibits all its secrets and marvels to mankind.

The climate of the province is typical Mediterranean: hot and dry in summers and temperate and rainy in winters. Sunshine is guaranteed from April to October and the winters are pleasantly mild. The humidity is a little bit high, about 64%, and the average water temperature is 21.5 °C. Antalya is a heavenly place where the summer season is about 8-9 months long.

Transportation

You may reach Antalya from almost every city in the country, and even from little towns, coach companies going to Antalya are available. Antalya has an international airport which may connect you to major cities. It has modern facilities including waiting rooms, restaurants, cafe-bar, and a shopping center. When traveling by sea, one can use the Antalya Venice Ferryboat line.





REASONS TO ATTEND

- Demonstrate your company’s leadership and expertise in the field of pain medicine
- Boost your company’s visibility in the field
- Reach key opinion leaders, academic and industry researchers, and clinicians
- Engage one-on-one with prescribers and interventionalists
- Exhibit and distribute product promotional materials
- Exhibit with live demonstration (e.g. ultrasound equipment)
- Convene a corporate “satellite” symposium

PREVIOUS CONGRESS STATISTICS

2014 Maastricht
The Netherlands



1667
Participants

2016 New York
USA



1712
Participants

2018 Dublin
Ireland



1800
Participants

2022 Budapest
Hungary



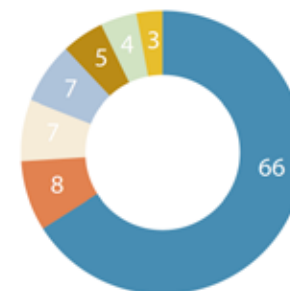
TBA

TARGET AUDIENCE

General practitioners, physiatrists, anaesthesiologists, neurologists, psychiatrists, radiologists, and surgeons.

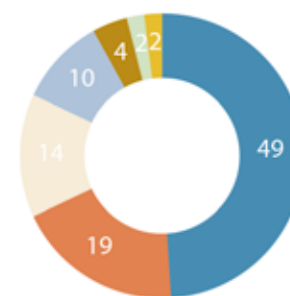
The program will also be appropriate for non-physician healthcare professionals including nurses, physician assistants, psychologists, physical therapists and occupational therapists, as well as third-party purveyors of healthcare and regulatory affairs professionals.

PROFESSIONAL ROLE



- Clinical Practitioner
- Industry / Corporate Professional
- Clinician Researcher
- Resident / Research Fellow
- Basic Science Researcher
- Nurse / Healthcare Practitioner
- Student

TOP REGIONS FOR CONGRESS PARTICIPATION IN EUROPE



- Western Europe
- North America
- Eastern Europe
- East Asia & Pacific
- Central & South America
- Middle East
- Africa & Atlantic

*WIP 2018 9th World Congress – Dublin, Ireland



SUPPORT OPPORTUNITIES

Platinum Sponsorship (Limited to 2 companies)

55,000 EUR + VAT

- 24m² (4m x 6m) Exhibition Space - Priority choice exhibition space
- 90 min Satellite lunch symposium - Priority choice lunch symposium slots, Lunch and speaker costs are excluded, 1 symposium invitation in the Congress bags
- Full page, 4 color advertisement in the Electronic Program Booklet
- Opportunity to provide 2 roll-ups for placement in well-traveled locations
- 2 flyers in the Congress bags
- Company logo with hyperlink on Congress website (no product logos)
- Company logo in the Industry Section of the Electronic Program Booklet (no product logos)
- 150-word company profile in the Electronic Program Booklet
- Acknowledgment on Supporters' Board on-site
- 4 Notifications on Mobile App
- 2 E-blasts to Congress participants

Purchase one of the below and receive a 20% discount!

Official Faculty Dinner - Friday, October 27, 2023

Awards Ceremony - Sunday, October 29, 2023

Lanyards

Congress Bags

Gold Sponsorship (Limited to 3 companies)

45,000 EUR + VAT

- 18m² (3m x 6m) Exhibition Space - Priority choice exhibition space
- 60 min Satellite lunch symposium - Priority choice lunch symposium slots, Lunch and speaker costs are excluded, 1 symposium invitation in the Congress bags
- Full page, 4 color advertisement in the Electronic Program Booklet
- Opportunity to provide 2 roll-ups for placement in well-traveled locations
- 1 flyer in the Congress bags
- Company logo with hyperlink on Congress website (no product logos)
- Company logo in the Industry Section of the Electronic Program Booklet (no product logos)
- 150-word company profile in the Electronic Program Booklet
- Acknowledgment on Supporters' Board on-site
- 3 Notifications on Mobile App
- 2 E-blasts to Congress participants

Purchase one of the below and receive a 15% discount!

Official Faculty Dinner - Friday, October 27, 2023

Awards Ceremony - Sunday, October 29, 2023

Lanyards

Congress Bags

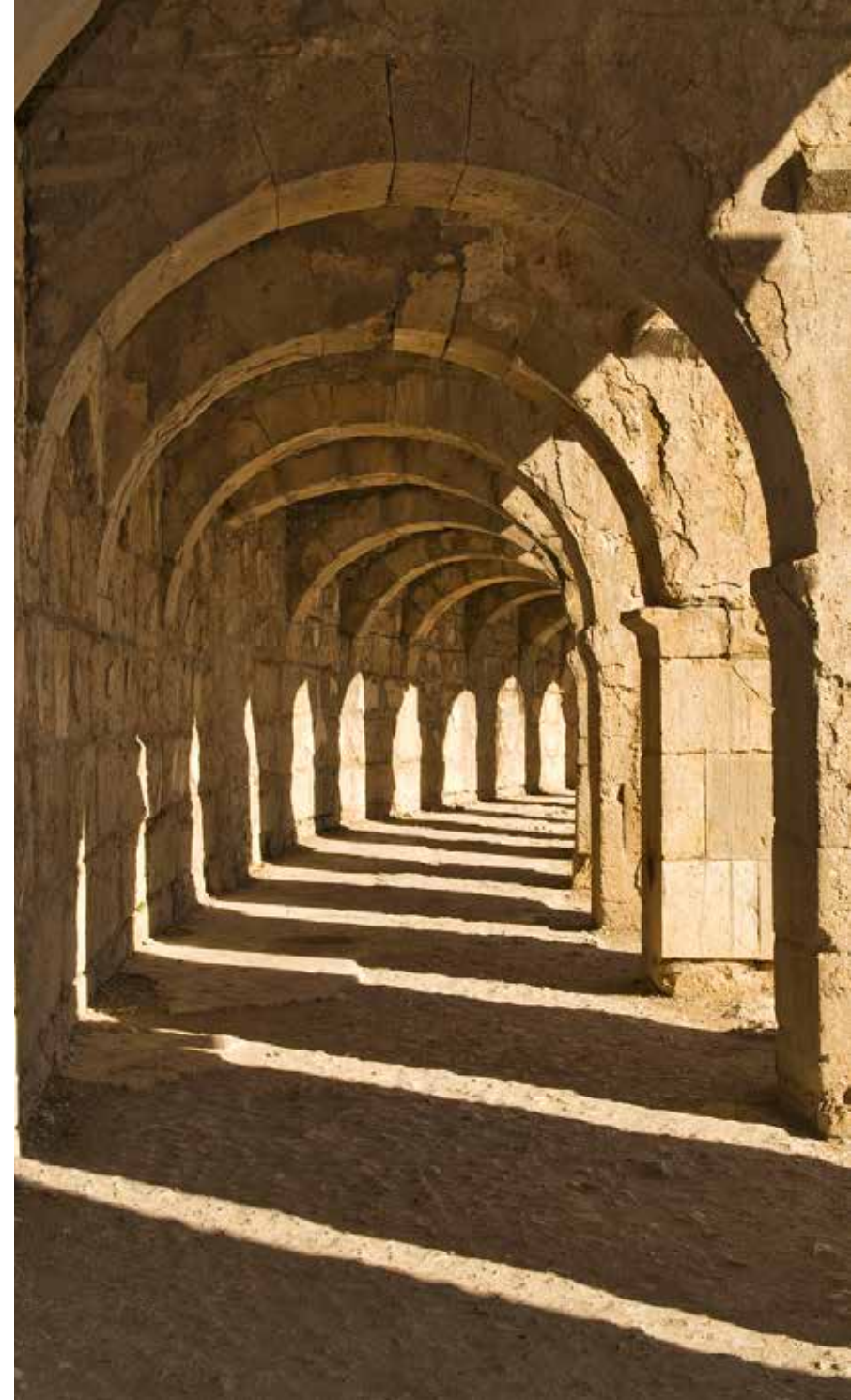


SPONSORSHIP OPPORTUNITIES

Silver Sponsorship (Limited to 3 companies)

30,000 EUR + VAT

- 12m² (6m x 2m) Exhibition Space - Priority choice exhibition space
- 45 min Satellite lunch symposium - Priority choice lunch symposium slots, Lunch and speaker costs are excluded, 1 symposium invitation in the Congress bags
- Full page, 4 color advertisement in the Electronic Program Booklet
- Opportunity to provide 2 roll-ups for placement in well-traveled locations
- 2 flyers in the Congress bags
- Company logo with hyperlink on Congress website (no product logos)
- Company logo in the Industry Section of the Electronic Program Booklet (no product logos)
- 150-word company profile in the Electronic Program Booklet
- Acknowledgment on Supporters' Board on-site
- 2 Notifications on Mobile App
- 1 E-blast to Congress participants





SPONSORSHIP OPPORTUNITIES

SESSION SPONSORSHIPS

Satellite Lunch Symposium (90 Mins)

25,000 EUR + VAT

Satellite Breakfast Symposium (60 Mins)

12,500 EUR + VAT

Company sponsored parallel symposium up to 60/90 minutes, program is subject to the approval of the Scientific Committee.

- Includes: hall rental, standard audio/visual equipment.
- Sponsored symposia programs will be included in a designated Industry Section of the Program Booklet (subject to receipt by publishing deadline). Industry sessions will be clearly indicated in the Congress timetable/program as: "Industry Session not included in the main event CME/CPD accreditation"
- Support will be acknowledged in the Industry Support and Exhibition section of the Program Booklet, on the Congress website and Supporters' Board on-site.
- The supporting company, in addition to the support fee, must cover all speakers' expenses, including registration fees, accommodation and travel expenses. This also applies in cases where the sponsored symposium/workshop speakers have already been invited by the Congress.
- Lunch cost excluded.



Product Theater

7,500 EUR + VAT

Meet with attendees and key decision makers to share your new research outcomes, discuss your clinical protocols, and conduct product demonstrations of your new products and services. Product Theater sessions are 20 minutes in length and will be held in a designated area(s) in the exhibit hall. No other sessions of the scientific program will run parallel but may run concurrent with other sponsors' activities.

Product Theaters provide a high value, live educational opportunity for hosts to reach engaged healthcare professionals. These sessions deliver a platform to gather and discuss issues on patient education, specific products, and therapeutic areas. Located in the exhibit hall, Product Theater provides an opportunity to:

- Highlight and demonstrate new and existing products
- Provide up-to-date research findings
- Give product details in-depth
- Demonstrate products
- Distribute branded materials

Support will be acknowledged in the Industry Support and Exhibition section of the Program Booklet, on the Congress website and Supporters' Board on-site.





ADDITIONAL SPONSORSHIP ITEMS

SOCIAL PROGRAM AND HOSPITALITY SPONSORSHIPS

OFFICIAL FACULTY DINNER, FRIDAY, OCTOBER 27, 2023

- Company logo with hyperlink on Congress website (no product logos)
- Company logo in the Industry Section of the Program Booklet (no product logos)
- 50-word company profile in the Program Booklet
- Corporate recognition at the Gala Dinner with logo displayed in between presentations
- 6 complimentary tickets for the Award Ceremony

10,000 EUR + VAT



AWARDS CEREMONY RECEPTION, SUNDAY, OCTOBER 29, 2023

- Company logo with hyperlink on Congress website (no product logos)
- Company logo in the Industry Section of the Program Booklet (no product logos)
- 50-word company profile in the Program Booklet
- Corporate recognition at the Gala Dinner with logo displayed in between presentations
- 6 complimentary tickets for the Award Ceremony

20,000 EUR + VAT



COFFEE BREAKS

Coffee and tea will be served during the breaks at the venue. Hospitality provided will be in compliance with all relevant industry codes.

- Opportunity to have a one-day display of company's logo/roll-up at the catering point located within the exhibit area
- Opportunity to provide items (e.g. napkins, sugar bags, cups, etc.) bearing company logo for use during the supported break (items to be provided by the Sponsor)
- Sponsor's logo to be placed on the Congress website with hyperlink to Sponsor's company/product website
- 100-word company profile to be published in the Electronic Program Booklet
- Acknowledgment with the Sponsor's logo on the Sponsors & Exhibitors Board during the Congress and also in the Mini Program.

6,000 EUR + VAT





ADDITIONAL SPONSORSHIP ITEMS

AMENITIES

LANYARDS

The Congress lanyards sponsorship option includes the production of these materials, which will be handled by the Organizing Secretariat (limited to 1 company).

- Sponsor's name and/or logo to be printed together with the Congress logo on lanyards that will be distributed to the delegates and exhibitors
- The design of the lanyard is subject to the approval of the Organizing Committee
- Sponsor's logo to be placed on the Congress website with hyperlink to Sponsor's company/product website
- 100-word company profile to be published in the Electronic Program Booklet
- Acknowledgment with the Sponsor's logo on the Sponsors & Exhibitors Board

4,500 EUR + VAT



CONGRESS BAGS

Congress bags will be selected and approved by the Organizing Committee, and the production will be handled by the Organizing Secretariat.

- Sponsor's logo to be printed on the Congress bags together with the Congress logo/name
- The design of the bags is subject to the approval of the Organizing Committee
- Sponsor's logo to be placed on the Congress website with hyperlink to Sponsor's company/product website
- Acknowledgment with the Sponsor's logo on the Sponsors & Exhibitors Board

7,500 EUR + VAT



MINI PROGRAM

The Mini Program is a portable information book for delegates containing key information on the schedule of the Congress. The mini (pocket) program will be distributed to all delegates together with their name badges.

- Sponsor's logo to be placed on the Congress website with hyperlink to Sponsor's company/product website
- 100-word company profile to be published in the Electronic Program Booklet
- Acknowledgment with the Sponsor's logo on the Sponsors & Exhibitors Board

5,000 EUR + VAT



I. MINI PROGRAM BOOK INSIDE BACK COVER (limited to 1 company)

3,000 EUR + VAT

II. MINI PROGRAM BOOK INSIDE PAGE (limited to 3 companies)

2,000 EUR + VAT



EXHIBITION DETAILS

EXHIBITION OPPORTUNITIES

The commercial/technical Exhibition will be held at the Susesi Hotel and Convention Center. All spaces will be allocated based on the reservations received, on a first come, first served basis. The Exhibition Floor Plan will be posted online.

SPACE RENTAL

- The rental fee of the booth space : (Minimum 6 sqm is required)
 - Before June 1, 2023 - 750 EUR + VAT (Early Bird) / per sqm
 - After June 1, 2023 - 900 EUR + VAT (Late) / per sqm
- 2 Exhibitors' badges
- 100-word company/product profile in the Program and/or Mobile Application
- Cleaning of public areas and gangways
- Access to lunch, coffee break for exhibitor badge holders.

ADDITIONAL BENEFITS

When you exhibit your company will receive the following additional benefits:

- Listing and profile in the Final Program or on the Mobile Application
- Company name on Exhibition signage during the Congress

*Please note: Booth space rental does not include any shell scheme, furniture, electrical usage, or stand cleaning. All the services and extras will be available to order in the Exhibitors' Technical Manual.

EXHIBITOR REGISTRATION

All exhibitors are required to register and will receive a badge displaying the exhibitor's name. Two exhibitor badges will be given for the first 6 sqm booked and an additional one for each 6 sqm thereafter.

- Exhibitors who request additional exhibitor badges will be subject to an additional fee: those staying at the congress hotel will be charged 60 EUR during the exhibition period, while those who do not stay at the congress hotel will be charged an extra fee of 70 EUR per day in addition to the 60 EUR fee. This includes the access for the welcome reception and gala night.
- Exhibitor registration allows access to the exhibition area only and shall be used solely by company staff.
- An exhibitor registration form will be included in the Exhibitors' Technical Manual.

EXHIBITORS' TECHNICAL MANUAL

An Exhibitors' Technical Manual outlining all technical aspects of exhibiting will be circulated 3 months prior to the Congress. It will include the following:

- Technical details about the venue
- Final exhibition details and information
- Contractor details
- Services available to exhibitors and order forms



EXHIBITION DETAILS

Please note that it is the Exhibitors' / Supporters' responsibility to comply with the local authority's regulations, EFPIA (European Federation of Pharmaceuticals Industries & Associations) www.efpia.org, Eucomed (represents Medical Technology industry) <http://archive.eucomed.org/> and IFPMA (International Federation of Pharmaceutical Manufacturers & Associations) www.ifpma.org

Code of Practice on the promotion of medicines.

Failure to comply with these regulations may not be used as a ground to declare the contract void. Failure to comply with the rules and regulations will not expose the Organizer to any suits, demands by the Exhibitor/Supporter or any other third party.

General Inquiries

For your general queries;
Mr. Veysel Guzel
E-mail: vguzel@kenes.com

Exhibition & Sponsorship

For your queries about sponsorship & exhibition opportunities and application process;
Mr. Muzaffer Komek
E-mail: mkomek@kenes.com



Office: Kenes M+





TERMS AND CONDITIONS

GENERAL INFORMATION – SPONSORS, SATELLITE SYMPOSIUM AND PRODUCT THEATER

- Company has the discretion to choose speakers and topics, subject to WIP approval.
- Company is responsible for speakers' registration fees and travel expenses.
- WIP will allocate choice and time slots on a first come, first served basis (Platinum Sponsor has priority choice)
- WIP will not be able to place advertisements and inserts unless it receives them by the deadlines.
- Support includes standard audiovisual equipment and room rental at the Convention Center.
- Food and beverages, speakers' costs are not included in any packages.

PAYMENT TERMS & METHODS - SUPPORTERS

Once a Booking Form is received, a contract will be sent to you for signature with an accompanying pro-forma invoice. This contract should be signed and returned with a 50% deposit payment. Upon receipt of the Booking Form the organizer will reserve the items listed in it. Completion of the Booking Form by the Supporter shall be considered as a commitment to purchase the items.

All payments must be received before the start date of the Congress. Should the Sponsor fail to complete payments prior to the commencement of the Congress, The Organizer will be entitled to cancel the reservation, while a cancellation fee will be applied as detailed in the next section.

PAYMENT PLAN & CONDITIONS

All payments including the ones from last minute sponsors are required to be finalized prior the conference dates. Payment conditions indicated below will be applied for all sponsorship, exhibition, advertisement and display applications.- Full Payment 100% Upon confirmation of the sponsorship / exhibition item.

PAYMENT TERMS & METHODS

All payments must be received before the start date of the Congress. Should the Exhibitor fail to complete payments prior to the commencement of the Congress, The Organizer will be entitled to cancel the reservation, while a cancellation fee will be applied, as determined below.

Cancellation or modification of support items must be made in writing to the Sponsorship & Exhibition Office: Mr. Muzaffer Komek, mkomek@kenes.com

- Free cancellation: if the cancellation/modification is made before February 28, 2023
- 50% of the agreed-upon package amount to be charged to the company: if the cancellation/modification is made between February 28, 2023 - April 1, 2023
- 100% of the agreed-upon package amount if the cancellation/modification is made after April 1, 2023

VAT INFORMATION

- VAT: currently 18% in Turkey for all items listed in this booklet. (any changes made by the government will be directly reflected in the total amount)
- All Supporter prices are exclusive of VAT, and are subject to VAT at the local rate, which will be added to the invoice.



Congress Organizing Secretariat
Kenes M+
Veysel Guzel
vguzel@kenes.com

WIP 2023